

## SDCIA Website Posting

## Upcoming REI-Related Events

Event Date & Time	Event	Location	Cost	Contact Info
<b>Mar 13-15</b> 2009 9am-5pm	<b>The Secrets Of Paper 201</b> – Jeff Armstrong <i>An advanced beginner's seminar that will give you a working knowledge of the Notes business, concentrating on marketing, beginning calculator skills &amp; negotiating. Learn how to find note holders and how to apply seven basic steps for practical and effective solutions, including basic marketing, gathering information, submitting for pricing, obtaining offers, subtracting your fee, presenting the options and following up.</i>	Renaissance Hotel 30100 Agoura Road Agoura Hills, CA 91301	\$997 single \$1494 couple	<ul style="list-style-type: none"> <li>• <a href="http://armstrongcapital.com">armstrongcapital.com</a></li> <li>• 800-845-3055</li> </ul>
<b>Mar 14</b> 2009 8am-4pm	<b>Successful REO Investing 101 For Today's Crazy Real Estate Market</b> – Tony Alvarez <i>Auctions, Short Sales, NOD's, Trustee Sales...?? Yes, all these may make you money, but at what cost? It's a lot of work!! Why not take the path of least resistance? Learn the proven system that took Tony from bankruptcy to \$10,000,000 in just 7 years. Attract deals like crazy without complicating your life. Discover the truth of how to catch a Whale REO Agent and have them feed you for life! Learn the steps needed to get REO Agents to call you FIRST with their <u>best deals!</u></i>	Four Points Sheraton 5990 Green Valley Circle Culver City, CA 90230	\$297 single <ul style="list-style-type: none"> <li>• Limited seating</li> </ul>	<ul style="list-style-type: none"> <li>• <a href="mailto:robyn@irca-losangeles.com">robyn@irca-losangeles.com</a></li> <li>• 818-998-8064</li> </ul>
<b>Mar 19</b> 2009 6-9pm  <i>also coming up again on</i> <b>May 21</b>	<b>Options To Avoid Foreclosure: Strategies &amp; Solutions for 2009</b> – presented by 3 Field Experts! <i>Learn about Loan Modifications, Short Sales, President Obama's Plan to assist distressed home owners as well as other State &amp; Federal programs, plus many more creative solutions. This informative seminar is presented by Gary Laturno, Attorney, Ex-FBI Agent, Real Estate Investor and Broker, Vikki Kuick, Real Estate Investor and Realtor with an MBA in Finance, and Terry Loftus, Bankruptcy &amp; Real Estate Attorney, along with other foreclosure experts.</i>	Chicago Title Office 2365 Northside Dr 6th floor San Diego, CA 92108	\$10 per person (pay at door) <ul style="list-style-type: none"> <li>• Limited seating</li> </ul>	<ul style="list-style-type: none"> <li>• <a href="mailto:garylaturno@cox.net">garylaturno@cox.net</a></li> <li>• 619-741-9652</li> </ul>
<b>Mar 24</b> 2009 8am	<b>Introducing San Diego's MoJo Pages</b> – Jon Carder, CEO <i>Come learn about the fastest, most effective way to promote your business - for free! With <u>MojoPages</u>, the savvy new online directory that's already used by more than 1 million people, you let existing customers draw new ones to your business. MojoPages makes it easy to dominate local search results and reach new customers throughout San Diego.</i>	Hotel Solamar 435 6 <sup>th</sup> Avenue San Diego, CA 92101	Free!	<ul style="list-style-type: none"> <li>• <a href="http://kfmbojopages.com">kfmbojopages.com</a></li> </ul>

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<p><b>Apr 14</b> 2009 8-11am</p>	<p><b>2009 San Diego Economic Forecast Conference: How Bad Will It Really Get?</b> – California Forecast Experts Speak <i>Listen to the experts and separate fact from hysteria. Christopher Thornberg &amp; Brad Kemp from Beacon Economics along with Gary London, President of The London Group Realty Advisors, present a new, drilled-down economic analysis for the San Diego region, the state, and the nation.</i></p>	<p>Hyatt Regency, La Jolla 3777 La Jolla Village Dr La Jolla, CA 92122</p>	<p>\$75 (includes 3 bonuses!)</p>	<ul style="list-style-type: none"> <li>• <a href="http://beaconecon.com">beaconecon.com</a></li> </ul>
<p><b>Apr 17-19</b> 2009 9am-5pm</p>	<p><b>Financial Freedom Class-</b> Gary Johnston &amp; Clyde Wilson <i>Learn how to build wealth fast, increase cash flow &amp; achieve financial freedom while reducing taxes &amp; liability at the same time, the way wealthy people do it. Get the tools, concepts, &amp; strategies you'll need to design &amp; develop a personal financial freedom plan that will help you gain total confidence in making financial &amp; investment decisions and help you get out of the rat race.</i></p>	<p>Embassy Suites 1325 East Dyer Road Santa Ana, CA 92705</p>	<p>\$497 single \$797 double</p>	<ul style="list-style-type: none"> <li>• <a href="http://moneynotmath.com">moneynotmath.com</a></li> </ul>
<p><b>Apr 18</b> 2009 9am-5pm</p>	<p><b>53 Ways &amp; Plays To Probate Profits</b> – Rick Harmon <i>Investing in probate real estate is an amazingly lucrative yet mostly unknown way to buy property at a fraction of value. At this full day event "Rick the Probate Guy", the absolute top expert in the field, will share inside secrets and wisdom not taught by anyone else. If you want to get wealthy in a niche that has almost no competition and does not require "all cash" then register today!</i></p>	<p>Sheraton Gateway Hotel 6101 W. Century Blvd, Los Angeles, CA 90045</p>	<ul style="list-style-type: none"> <li>• until April 10 \$297</li> <li>• after April 10 \$397</li> <li>• Limited seating</li> </ul>	<ul style="list-style-type: none"> <li>• <a href="http://irca-losangeles.com">irca-losangeles.com</a></li> <li>• 818-678-6269</li> </ul>
<p><b>Apr 23</b> 2009 5:30-10:30pm  <i>also coming up again on</i> <b>Jun 18</b></p>	<p><b>Goals, Strategies &amp; Solutions For 2009</b> – 3 Field Experts! <i>Get the Insider Secrets you should know before you buy real estate. Learn how to "find the deals" – foreclosures, short sales, trustee sales, bank owned (REO), FSBOs and more - how to fund them &amp; how to maximize your profits. This informative seminar is presented by Gary Laturno, Attorney, Ex-FBI Agent, Real Estate Investor and Broker &amp; Vikki Kuick, Real Estate Investor and Realtor with an MBA in Finance, along with other foreclosure experts.</i></p>	<p>Chicago Title Office 2365 Northside Dr 6th floor San Diego, CA 92108</p>	<p>\$10 per person (pay at door)</p> <ul style="list-style-type: none"> <li>• Limited seating</li> </ul>	<ul style="list-style-type: none"> <li>• <a href="mailto:garylaturno@cox.net">garylaturno@cox.net</a></li> <li>• 619-741-9652</li> </ul>
<p><b>May 29-31</b> 2009 9am - 5:00pm</p>	<p><b>Generating Cash Flow Now &amp; Later: Buying Bargains In Today's Market</b> - Jack Miller, Peter Fortunato &amp; John Schaub <i>For the first time since 2001 (and maybe the last) the Three Masters come together for an intensive 3-day workshop. Learn from their collective wisdom in his high-quality educational event that will focus on how today's investor can</i></p>	<p>Holiday Inn, SF Golden Gateway 1500 Van Ness Ave San Francisco, CA 94109</p>	<p>\$750 single \$1400 couple (before May 1)</p>	<ul style="list-style-type: none"> <li>• get the seminar flyer &amp; reg form: <a href="#">&lt;link to flyer here&gt;</a></li> <li>• return completed registration form</li> </ul>

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	<p><i>survive &amp; thrive during this economic downturn by using creative techniques that generate cash flow NOW &amp; LATER. Move from "cash &amp; credit" thinking to Creative Financing &amp; Deal Structuring Techniques. This is the <u>real deal</u> – not a sales pitch-a-thon in disguise. Jack, Peter &amp; John have been actively investing in real estate for decades and can teach you not only how to survive the economic downturn but how to use it to your advantage to get rich!</i></p>			<p>by fax:  <ul style="list-style-type: none"> <li>• 707-939-8476</li> </ul> <p>or by mail:  <ul style="list-style-type: none"> <li>• BAWB, LLC                      PO Box 1639                      Sonoma, CA 95476</li> </ul> </p> </p>
<p><b>[Date TBD*]</b>                  2009                  9am - 5:30pm</p>	<p><b>Beginner Calculator Class</b> - Bill Tan  <i>Get useful info &amp; tips from the SDCIA president as he shows you how to use a financial calculator to evaluate deals (make money!) using real examples of real estate and note deals. Your 'tuition' includes an HP 10bII calculator!</i>  <b>(*Date will be set for a Saturday in May)</b></p>	<p>Chicago Title Office                  2365 Northside Dr                  6th floor                  San Diego, CA 92108</p>	<p>\$199  <ul style="list-style-type: none"> <li>• Limited to 15 students</li> </ul> </p>	<ul style="list-style-type: none"> <li>• <a href="mailto:workshops@ricasahomes.com">workshops@ricasahomes.com</a></li> </ul>
<p><b>Jun 12-14</b>                  2009                  9am-5pm</p>	<p><b>Creative Real Estate Financing Techniques And Strategies</b> - Bill Tan  <i>Creative financing is a fine art. Here's an opportunity to make money by becoming the sculptor of your own financial future because every potential investment is like a block of marble and there's an investment in there. Bill will teach you how to break the <u>Da Vinci Code</u> to find the treasures within!</i></p>	<p>North San Diego County                  Assoc of Realtors                  906 Sycamore Ave                  Suite 104                  Vista, CA 92081</p>	<p>\$995 single                  \$1795 couple</p>	<ul style="list-style-type: none"> <li>• <a href="mailto:bill@billtaninvestments.com">bill@billtaninvestments.com</a></li> <li>• 760-634-0492</li> </ul>